

New Consultant Check List

“Work with the NEW, the few, and you”

Name: _____ Start Date: _____ Mk ID: _____

Recruiter: _____

_____ Starter Kit ordered

_____ Welcome packet emailed and mailed (if not an ISD, confirm w/ISD AND show her this on website)

_____ NC Contact info added to iphone & gmail contacts; friend request sent/added to FB Groups-U & A

_____ Watched Inventory/Welcome Videos or Listened to Inventory/Welcome recording

_____ Completed NCO (new consultant phone date/coffee date w/director & you/or you, if TL+)

_____ First Inventory order placed (your ISD will help her with this, AND you should keep track, too)

Color 101 Deadline: _____/earned: Yes No

Great Start Initial-Order Free-Product Bonus Deadline: _____/earned: Yes No

Great Start Keep Selling Free-Product Bonus Deadline: _____/earned: Yes No

Great Start Team-Building Free-Product Bonus Deadline: _____/earned: Yes No

_____ # of Ordering Free-Product Bonuses earned

_____ # of Team-Building Free-Product Bonuses earned

_____ Finished New Consultant Checklists

_____ Goals set for 1st 30 days in business: (Date of 1st completed face/s: _____)

_____ Perfect Start – deadline: _____ Power Start – deadline: _____ Power Start Plus – deadline:

_____ Debut Party Scheduled (Date: _____). You'll be there: Yes ☺; ISD will be there: Yes No

_____ First 8 Parties/Experiences Scheduled (Dates: _____)

(Take her to 1-3 of YOURS to prepare for these)

_____ Debut Guest List given to you/ISD

_____ Email/discuss monthly unit update (ways to win/prizes to earn to represent accomplishments)

_____ Encourage her to “join” the Sparkle Studio FB page (or local group) & personally invite to events

_____ Pinned @ event

_____ Give her info on any quarterly workshop, retreat, or upcoming MK-official event and encourage her to get registered!

_____ 3 interviews for Pearls of Sharing Earrings:

1. _____ (1st Interview Date: _____) 2. _____

3. _____

_____ 3 Interviews for Pearl Bracelet:

1. _____ 2. _____ 3. _____ (6th interview date: _____)

_____ First NEW TEAM MEMBER for Pearl Necklace:

(30 Day Deadline: _____)

(Listen in/or lead these calls based on your Red+ level!)

_____ Schedule NCO with her new team member and the NEW Senior Consultant!

(Listen in/or lead this call based on your Red+ level!)

**Make sure you're personally adding 3+ new team members every month so YOU get really good at empowering others!! Practice makes....CONFIDENT!